



How to get lucky?

Sangeeth Varghese

Speaker Profile



- Sangeeth Varghese is an acknowledged leadership thinker, and the founder of LeadCap.
- Is the author of the bestseller 'Decide to Lead' and writes a popular column in ET. His columns have appeared in Forbes, TOI and he has appeared in BBC and CNBC. Varghese guest edited the 2008 New Year edition of the TOI as a “young star making a difference”.
- Feb 2008, Bombay Stock Exchange Journal rated Varghese as one of the most influential leadership thinkers.
- Did his masters and research London School of Economics with a scholarship.

Building a Nation of Leaders

- LeadCap is nurtured by thinkers from the Ivy League with a vision to build the first leadership democracy in the world; to build India as a nation of leaders.
 - Teaching to fish is better than providing fish
 - Leadership is a decision, not a position or set of skills
 - Leaders breed leaders, not followers

“Is there an Indian equivalent of the American Dream? LeadCap is striving to identify it:” Forbes Magazine



How to get lucky?

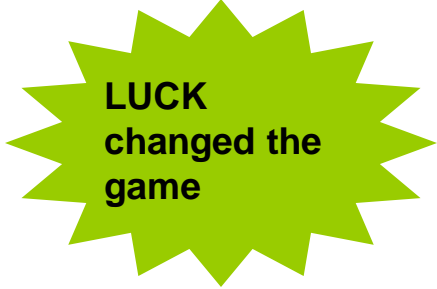
Shilpa Shetty vs. Frieda Pinto

Toiled away close to 20 years. Also-ran. Sidekick roles, occasional heroine. Career dip.

Debuted last year. Already a Hollywood celebrity. Estee Lauder contract. Highest paid. **First time lucky.**

A bundle of \$100s on the road

- *'Most successful people are not more skilled. Talent and hard work matters, but plenty of more talented ones end up with worse results than less talented ones. Luck shuffles the results.'* Leonard Mlodinow, *Calech*
- **How Bill Gates picked up his \$100 bill**
 - IBM met Gates for an OS
 - He directed them to Gary Kindall. NDA
 - Ball back to Gates court
- **What would have happened if Gary accepted the offer?**
 - To Gates?
 - To Gary?



LUCK
changed the
game

We don't understand this!

- Chance happening. Something beyond our control.
- Since we do not understand, we think it is supernatural and try to invite luck
 - Lucky stones
 - Numbers
 - Names
 - Time
- New people strive to be first time lucky
- Established people strive to hold on to their luck

**Karan Johar
and his 'K'
luck!**

Look at the lucky ones

Penicillin by Fleming

Planet Uranus

Viagra

Safety glass

Microwave oven

X-Ray

Cornflakes

Teflon

Scotchguard

Ink-jet printer

America

Chocolate chip cookies

Shilpa Shetty also got lucky

After 20 years “Celebrity Big Brother” happens. Loads of money. Fame. Power. Admiration. Rich husband. IPL. And yes Hollywood!

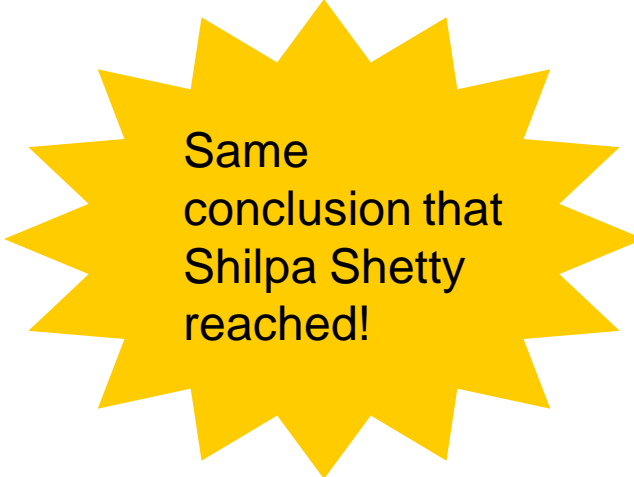
You might not be first time lucky, but even after 20 years you still could discover it.

Dr. Wiseman is a wise man on luck


- Dr. Richard Wiseman, head of psychology research at the University of Hertfordshire in England
 - From professional magician to psychology
 - Studied luck for more than a decade
 - Studied more than 400 people
 - Reached a profound conclusion



**“Luck is not by chance. You
can learn to be lucky”**



Same
conclusion that
Shilpa Shetty
reached!



Lucky people generate their own luck via 4 principles

Maximize opportunities by being open

- Lucky people take a relaxed attitude to life
- They keep themselves open to people and opportunities
 - They network, keep in touch
 - They evaluate even silly opportunities
 - Create their own opportunities
- How could your interaction with other smart and ambitious LeadCappers help you unravel your luck?

Not missing on intuition

- Most of the times our intuitions are correct, but we discard them
- Lucky people take time out to listen to their intuitions
 - They build their mind
 - They think about connections
- They act on their intuitions, even if they are risky

Unleashing self-fulfilling prophecies

- Lucky people think they are lucky
- They expect success to come through
- They do not undertake a task thinking about failure
- They have a very positive attitude to life

Moving ahead of bad fortune

- Lucky people are resilient
- They look at the positive side of bad luck

Leadership Takeaway

Luck is not by chance. You can learn to be lucky.

- 1) Be open to people around
- 2) Be open to yourself
- 3) Think yourself lucky
- 4) Bounce back from bad luck